

# **Sales Executive Position: 1 rate**

Location: Silom soi 3 \*\* Working Hours: 5 working days per week 09:00am-07:00 pm

#### **Responsibilities:**

- 1. Achieve sales targets as set by the company.
- 2. Possess in-depth knowledge of all procedures and treatments, ensuring accurate and clear communication with clients.
- 3. Follow up with both new and existing clients using the customer database in the CRM system (HubSpot).
- 4. Coordinate with relevant entities such as hospitals and government agencies to ensure smooth and high-quality customer service.
- 5. Provide consultation, respond to inquiries, and resolve initial issues across all communication channels accurately and comprehensively (or escalate to the Sales Manager as necessary).
- **6.** Collaborate with the Marketing team on external communication strategies and information dissemination.

## **Qualifications:**

- 1. Female, age not over 35 years old.
- 2. Proven experience in sales, preferably in the beauty or medical aesthetics industry.
- 3. Strong proficiency in English, both written and spoken.
- 4. Excellent communication and negotiation skills.
- 5. Ability to manage multiple tasks efficiently and work in a fast-paced environment.
- 6. Experience using CRM systems (e.g., HubSpot) is a plus.

#### **Benefits:**

- Aesthetic treatment benefits, including plastic surgery and skin treatments.
- Performance-based bonus.
- Annual salary adjustment.
- Domestic and international company trips.
- Provident fund.
- Health insurance, annual check-ups, and vaccinations.
- Group and life insurance.
- Seminars, training programs, company parties, and team-building activities.

## **About us**

https://www.rattinan.com/

https://th-th.facebook.com/rattinanmedicalcenter/

If interested, you can apply at

Contact: hr.rattinan@gmail.com Tel: 083-2685523 Line id: hr\_rattinan

